

9-10 MAY



1st BASE OIL & LUBES MIDDLE EAST 2012

Future Trends, Opportunities and Challenges in Base Oil and Lubricant Trade and Technology

Hosted by:



شركة نفط البحرين (ب.س.ك)
THE BAHRAIN PETROLEUM COMPANY B.S.C. (CLOSED)

9-10 May 2012, Ritz-Carlton Hotel, Bahrain

Conference Connection and Petrosil are pleased to announce the **1st Annual Base Oil and Lubes Middle East Conference (BLM 2012)**, which will be held on May 9-10, 2012 in the Kingdom of Bahrain under the Patronage of His Excellency Dr. Abdul Hussain bin Ali Mirza, Minister of Energy - Chairman of National Oil & Gas Authority, Kingdom of Bahrain.

Hosted by BAPCO, the two-day event organized by Conference Connection and Petrosil Group will serve as a platform for all senior-level decision makers from the global base oil and lubricant industry. The conference themed **“Future Trends, Opportunities and Challenges in Base Oil and Lubricant Trade and Technology”** will focus on key challenges and opportunities that exist in the entire value chain and will explore related topics such as regional issues, production capacities, pricing trends, demand & supply outlook, developments in technology, shipping and logistics and many other topics of interest.

BLM 2012 will run back to back with the **20th Annual Middle East Petroleum and Gas Conference (MPGC 2012) on May 6-8, 2012 in Bahrain**. MPGC 2012 is the longest running annual oil conference in the Middle East and is held during the **Middle East Petroleum & Gas Week (MEOW)** which runs from May 5-10, 2012 in Bahrain. There will be six events in Just 6 days and over 500 participants from 50 countries are expected at MPGC/MEOW 2012.

CRITICAL ISSUES TO BE ADDRESSED:

- Crude Oil and Refining Overview
- Demand/Supply of Base Oils in Middle East & Asia
- Lubes & Base Oil Transportation and Logistics
- Future Trends and Innovation in Technology
- Base Oil Pricing & Trade
- Outlook & Future Challenges for the Base Oil & Lubes Business

DISTINGUISHED PANEL OF SPEAKERS INCLUDE:

- **Senior Representative, BAPCO**, Bahrain
- **Ms Geeta S. Agashe**, Vice President, Energy, **Kline & Company Inc**, USA
- **Dr Valentina Serra-Holm**, Market Manager, **NYNAS AB**, Sweden
- **Mr Thangavel Rathina Kumar**, Manager Lubricants Technology, **ENOC International Sales LLC**, UAE
- **Mr Jorge Montepeque**, Global Editorial Director, Market Reporting, **Platts**, UK
- **Mr Sanjay Kumar**, DGM - Product Supplies (Lubes), **Hindustan Petroleum Corporation Ltd**, India
- **Mr Riaz Lawyer**, CEO & **Ms Minoti Makim**, Vice President, **Petrosil Group**, India (Joint Presentation)
- **Senior Representative, Solomon Associates**, USA

(This is only a partial list of speakers. The final agenda will feature additional speakers.)

WHO SHOULD ATTEND

This BLM 2012 conference will satisfy the information needs of base oil producers, exporters, importers, additives manufacturers and suppliers, blenders, lubricants traders/retailers, re-refiners, shipping companies, storage companies, lubricant packaging companies, consultants, marine oil producers and traders, original equipment manufacturers (OEMs), surveyors, clearing agents as well as buyers and sellers of transformer oils, liquid paraffins, white oils, petroleum waxes, rubber process oils, greases and others related to the industry such as:-

- * Presidents * CEOs * Managing Directors * Executive Directors * General Managers * Vice Presidents * Corporate Planners * Business Development Managers * Sales & Marketing Managers * Export Managers * Regional Managers * Product Development Managers * Licensing Managers * Operation Managers * Refinery Managers * Export Managers * Supply & Distribution Managers * Additives Managers * Fuels & Lubes Managers * Lube Plant Managers * Process Managers/Technologists * Marketing/Commercial Managers * Lubricant Supply Chain Managers * Technical Managers * Base Oil Managers * Blending Managers * Lube Retail Managers * Quality Control Managers * Lube Traders & Brokers * Lube Analysts/Consultants * Government Policy Planners * Procurists *Senior Chemists *

LIST OF PARTICIPATING COMPANIES

Agas Lubes * ENOC International Sales LLC * Deepa Petroleum * Frigmaires Engineers * Hindustan Petroleum Corporation Ltd * Iconol Petroleum * Kline & Company * NYNAS AB * National Oil and Gas Authority, Bahrain * Petrosil * Platts * Saudi Aramco * The Bahrain Petroleum Company * Venus Petrochemicals and many more...

Jointly organised by:



Corporate Sponsor:



Exhibitor:



REGISTRATION • PAYMENT • ACCOMMODATION

5 EASY WAYS TO REGISTER

✉ **MAIL**

The Conference Connection Inc.
Raffles City PO Box 1736 Singapore 911758

☎ **PHONE**
Singapore
+65 6338 0064

☎ **FAX**
Singapore
+65 6338 4090

✉ **EMAIL**
info@cconnection.org

🌐 **WEBSITE**
www.cconnection.org

DATES & VENUE:

Wednesday – Thursday, 9 – 10 May 2012
The Ritz Carlton, Bahrain Hotel & Spa
PO Box 55577
Manama, Bahrain
Tel: (973) 1758 0000 Fax: (973) 1758 0333

REGISTRATION FEES:

Full Fee: US\$1,995 per person
Early Bird Fee: US\$1,795 per person (payment by 31 March 2012)
Team Fee: US\$1,795 per person for the second and subsequent delegate from the same company and billing address. Not valid with other discounts i.e. full fee applicable for first person.
Joint Attendance Fee: US\$1,795 per person (for all registered MPGC 2012 delegates)

Fees include participation at all sessions, daily lunch & coffee breaks and a set of conference documentation per person. Travel, accommodation and visa costs are not included.

ENQUIRIES & REGISTRATIONS:

The Conference Connection Inc., PO Box 1736, Raffles City, Singapore 911758 or BLM 2012 Secretariat: 135 Middle Road, #05-01 Bylands Building, Singapore 188975. Tel: (65) 6338 0064 Fax: (65) 6338 4090
Email: info@cconnection.org Website: www.cconnection.org

REGISTRATION CONDITIONS:

- All registrations must be on the prescribed form or in writing and will be on a confirmed basis unless otherwise notified in writing.
- The organizers reserve the right not to accept prior and on-site registrations without payment.
- Delegates whose payments are not received before the event are required to furnish proof of payment on-site.
- Staff at the event will request a credit card guarantee without proof of payment.

- The organizers reserve the right to impose conditions of entry for walk-in delegates.

PAYMENTS:

All payments are to be made in advance of the conference in US Dollars by Inter-Bank transfers. (Bank details will be provided upon receipt of registration.)

CANCELLATION & SUBSTITUTION:

- Cancellations notified in writing by letter and acknowledged by **18 April 2012** will be levied an administrative fee of 5% for paid cancellations and 10% for unpaid cancellations.
- Paid and unpaid cancellations notified and acknowledged **between 18 - 25 April 2012** will be given a 50% refund and one set of the conference documentation (post event).
- No refund will be given after **25 April 2012** but delegates can be substituted if the organizers receive prior notification.
- For registrations invoiced and unpaid but subsequently cancelled after **25 April 2012**, 50% the invoiced fees will be charged and one set of conference documentation will be given (post event).

HOTEL ACCOMMODATION & VISA APPLICATION:

Delegates will be responsible for their own hotel and visa arrangements. Special rates will be secured at the venue hotel for all confirmed delegates. Simply request for a FastFax Hotel Reservation Form upon registration.

DISCLAIMER:

The organizers will not accept liability for non-approval of visas, individual transport delays and transport disruption, and in such circumstances, our normal cancellation rules and penalties apply. Where matters beyond the reasonable control of the organizers impair or prevent the organizers from being able to perform their obligation under this event, the client releases the organizers from any liability, incidental or consequential, to such matters.

Registration Form (I)

1st BASE OIL & LUBES MIDDLE EAST 2012 • 9 – 10 May 2012

THIS CONTAINS YOUR UNIQUE REGISTRATION REFERENCE.
PLEASE DO NOT REMOVE MAILING LABEL.

Please Tick (✓) Accordingly:

1. Registration Fees

- Full Fee: US\$1,995 per person
- Early Bird Fee: US\$1,795 per person (payment by 31 March 2012)
- Team Fee: US\$1,595 per person for 2nd & subsequent delegate from the same company and billing address
- Joint Attendance Fee for MPGC 2012 Delegates: US\$1,795 per person

2. Payment

- I am sending payment by telegraphic transfer/bank draft. Please send full details.
- I will need an original invoice.

3. Accommodation & Visa

- Please send me a Fastfax Hotel Reservation Form.

4. Sponsorship & Information

- I would like full details on sponsorship.
- Please send me more information on the conference.
- Please include me in your mailing list for future events.

Please PRINT in block letters and return to:

The Conference Connection Inc., PO Box 1736 Raffles City, Singapore 911758 or the BLM 2012 Secretariat at 135 Middle Road, #05-01 Bylands Building, Singapore 188975
Tel: (65) 6338 0064 Fax: (65) 6338 4090
Email: info@cconnection.org

- Yes! Please register me/ us:**
(for more than one delegate, please photocopy registration form)

First Name (Dr/Mr/Ms) _____

Surname _____

Job Title _____

Nationality _____

Company _____

Address _____

Country _____ Postal/Zip Code _____

Tel _____ Fax _____

Email _____

Name & Title of Approving Manager _____

Special Dietary Requirements (if any) _____

Main Business Activity _____

PAYMENTS MUST BE RECEIVED BEFORE THE CONFERENCE DATE.
CC/3220/12 WB