



Base Oil & Lubes Middle East 2018 (BLM 2018)

25-26 April 2018, Abu Dhabi, UAE

Supported by:



Organised by:



The **7th Base Oil & Lubes Middle East Conference (BLM 2018)**, supported by **Abu Dhabi National Oil Company (ADNOC)** and organized by **Conference Connection Inc**, was successfully held on 25-26 April 2018 at the Jumeirah at Etihad Towers, UAE.

BLM 2018 was held in conjunction with the **26th Annual Middle East Petroleum and Gas Conference (MPGC 2018)** on **25-26 April 2018** in Abu Dhabi, UAE. **MPGC 2018** is the longest running annual oil conference in the Middle East and is held during the **Middle East Petroleum & Gas Week (MPGC Week 2018)** which runs from 22-26 April 2018 in Abu Dhabi.

BLM 2018 enjoyed strong support from ADNOC Group of Companies with attendance by senior executives from: ADNOC Marketing, Sales & Trading, ADNOC Distribution and ADNOC Refining. The event also attracted a diverse geographic attendance and wide-cross section of the global base oil & lubricants market from 16 countries with leading delegations from the Middle East and UAE, followed by Europe and USA. The conference presentations were covered by a select group of 12 experts from the Middle East, Asia, USA and Europe.



The attendees and speakers enjoyed the in-depth discussions and the lively interactive exchange of views during the Q&A sessions over the first one and a half days. And in the afternoon of day 2 of the conference, delegates participated in a post-conference workshop on **Changing Base Oil Quality and Its Impact on Formulations** led by **Dr H. E. Henderson, President, K & E Petroleum Consulting, LLC** which was one of the highlights of the 2-day event.

Hear what the delegates have to say about BLM 2018:

- “Great event to understand Middle East base oils and lubricants” – *Mr Denis Varaksin, Director, Base Oil and Slack Waxes, DYM Resources GmbH*
- “Good update of lubricant industry and electric vehicle” - *Mr Mohammed Yunus, Manager – Plants & Operations, ENOC*
- “Good event & well organized” - *Mr Deepak Bhatia, Commercial Manager, Star Energy Oiltanking*
- “Good opportunity to meet with people from the lubricants industry.” – *Ms Sushmita Dutta, Project Manager, Kline & Company*
- “BLM 2018 gives more understanding about base oil marketing” - *Mr Najwa Ibrahim Mohamed Al Zarooni, Sales Coordinator, ADNOC Distribution*
- “The conference covered all critical aspects of lubricants for base oil industry.” – *Mr Shailendra Gokhale, Managing Partner, Rosefield DAA International Consultancy LLP*
- “BLM 2018 provides understanding of the entire value chain.” – *Mr Anthony Mwangi, Finance Manager, East African Gas Oil Limited*

Highlights of BLM 2018

- Base oil and lubes industry leaders from **16 countries** attended the 7th **Base Oil & Lubes Middle East 2018 Conference (BLM 2018)**.
- **Participating countries** at BLM 2018 included UAE, Bahrain, Saudi Arabia, Lebanon, China, France, Germany, Netherlands, India, Iran, Singapore, USA, UK, Kenya, and Vietnam amongst others.
- **12 presentations** were featured on the BLM 2018 agenda based on the theme: Impact of Electrification, New Capacities & OEM Requirements on BO & Lubes Markets. The current hot topic: “Impact of the Electric Revolution on the Lubricants Industry” presented by Ms Geeta Agashe was very well received by the audience.
- The BLM 2018 agenda had the participation of 2 executives from the ADNOC Group of Companies: **Eng Salem Ahmed Salem Ahmed Darwish**, Vice President - Production Plants Division, ADNOC Distribution and **Mr Ahmed Saleh Al Hamed**, Base Oils Sales Manager, Abu Dhabi National Oil Company (ADNOC).
- **Conference Chairperson’s Welcome & Opening Remarks on Day One** were delivered by **Ms Geeta Agashe**, President, Geeta Agashe & Associates, LLC, USA. Day Two Chairperson’s Opening Remarks was delivered by **Dr H.E. Henderson**, President, K & E Petroleum Consulting, LLC. Both chairpersons interacted well with the audience and engaged them in very lively discussions with numerous questions from the participants during the Q&A sessions.
- **BLM 2018 Advisory Committee** includes: **Dr Nadim Najim**, Senior Consultant, Lubricants & Base Oil, **Dr H.E. Henderson**, President, K & E Petroleum Consulting, LLC, **Ms Geeta Agashe**, President, Geeta Agashe & Associates, LLC, **Mr Mohammed El Sadek**, Director – Lubricants Marketing, ENOC International Sales LLC, **Dr Saleem Al-Ahmed**, Global Sales Director, CPI Fluid Engineering, a division of Lubrizol Corporation, **Mr Binsu Joy**, Category Manager Base Oils, Europe & AMEP, Chevron, **Ms Vimla Mulchand**, Conference Connection, **Ms Abby Seah**, Conference Connection.

- Conference Connection organized a **post-conference workshop** on 26 April 2018 on Changing Base Oil Quality and Its Impact on Formulations led by **Dr H.E. Henderson**, President, K & E Petroleum Consulting, LLC, USA which was one of the highlights of the 2-day conference.
- Delegate feedback have indicated that the event has provided a good spread of topics, high calibre speakers, quality presentations and premium networking opportunities. The delegate response rated the **networking opportunities, programme** and **speakers** as their key reasons for attending.
- Outstanding support from ADNOC and Corporate Sponsor, **ENOC** as well as Media Sponsors at BLM 2018 which included **LNG Publishing (Lubes’N’Greases)**, **Lubes Africa (Lubezine)**, **Maritime Sky**, **OEM/Lube News**, **Platts** and **Worldoils**. These companies provided the conference with a strong delegate base of senior executives and synergistic client relationships.

Networking at BLM 2018



Please visit: <https://www.flickr.com/gp/160845262@N02/5u143n> to view BLM 2018 Album.

We would like to thank all delegates, speakers, sponsors, media sponsors and guests for making our 7th Base Oil & Lubes Middle East conference a success! We look forward to seeing you at our **8th Base Oil & Lubes Conference in Dubai on 10 -11 April 2019!**

Should you be interested to present a paper, be a sponsor or exhibitor or participant at this conference, please contact us at alycia@cconnection.org.

HELD DURING MIDDLE EAST PETROLEUM & GAS WEEK (MPGC 2018), 22 – 26 April 2018